



# Hestia

Holistic demand response services  
for European residential communities

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## How to involve households in demand response actions?

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HESTIA aims to develop a **cost-effective solution for the next-generation demand-side response services**.

The key will be to encourage **residential consumers** to engage in flexibility sharing and grid balancing.

According to HESTIA, user-personalised services will help lay the foundation for an **open marketplace and new grid reality**.

## GENERAL OBJECTIVES

- 1/ Integrate state of the art and emerging ICT tools to **enable the next generation of DR services for residential communities** of consumers and prosumers*
- 2/ Pilot the HESTIA solution on **3 residential demo setups** in different infrastructural, climatic and market contexts (IT, FR and NL)*
- 3/ Develop **efficient business models** across different sectors of services, market segments and social categories of consumers*

# PARTNERS AND PILOT SITES

19 Partners



ITALY |  
Berchidda



FRANCE | Camille  
Caudel Eco-District



NETHERLANDS |  
Voorhout village



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# WHAT ENGAGES PEOPLE?

No single answer

- **Economy** – sometimes, but not always
- **Environment** and **"doing good"** – sometimes but not always ...
- **Often combinations of things** make a difference.  
Overall, it's important that it **makes sense to people** and **fits with their everyday practices** – and creating a **shared story**
- **No single formula** exists on how to make people engaged in DR/DSM – and often dependent on the **local context**
- Therefore the **participatory design approach** in focus in HESTIA



# OPENING BLACK BOXES

Bridging two different domains of (lived) experience and knowledge...



The designer of DR solutions

*What's really going on in the home?  
And why do the users mess up my system?*



The householder / user

*What is this thing?  
How does it work?  
And why does it do things I don't want it to do?*







A working definition of participation for this project is:

*The **active involvement** of households and other stakeholders in **collaborative activities** that help **understand, shape and respond** to the mutual requirements between the DR solutions and households' everyday life*



# PARTICIPATORY WORKSHOPS



Example: Participatory workshops between householders and building professionals, coming together to explore the process of home renovation and opportunities for low carbon applications.

Aggeli, A 2021, *Renovating with Media. An interdisciplinary exploration of renovation practice towards lower carbon homes in Australia*, Swinburne University, Australia.

# USER ENGAGEMENT

## KEY STARTING POINTS OF HESTIA



### **The blending of professional and amateur expertise**

In order to respond to complex issues, such as energy DR, it is important to incorporate multiple perspectives, using a blend of professional experts and amateur, non-expert, users



### **Households' entanglements with media and technology**

Media & communication technologies are interwoven into the household environment



### **Households' everyday practices**

Comprising of meanings, materials & competences



# FOCUS ON EVERYDAY PRACTICES

People **don't consume energy**, they **do things** in their everyday life, such as preparing meals, hosting guests, making themselves comfortable at home



Therefore...

**Understanding** people's **everyday practices** and **routines** can help **guide** and **shape** the **design** of **DR solutions**

**Energy related practices co-relate and co-evolve** with (other) everyday household practices and

**Energy related practices co-relate and co-evolve** with the infrastructures and technologies of provision

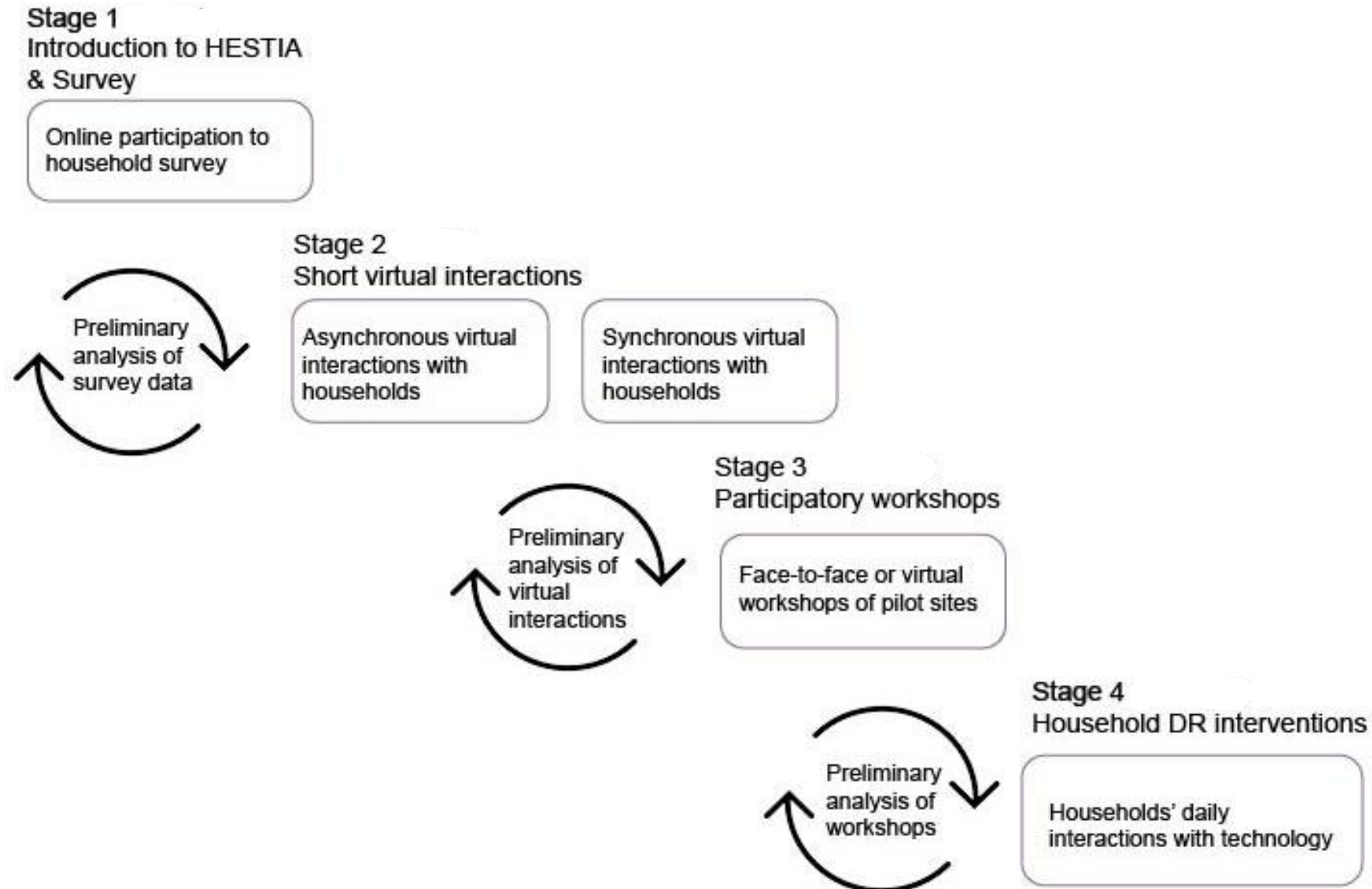


## AIM

To ensure a **collaborative process**, involving **users** (households) and **technology designers**, through which a **shared vision** is developed that **resonates** well with the **householders' aspirations**, existing **daily life** and is sense-making to them ***at the same time*** as the narrative provides a **realistic vision** and **guiding posts** for the direction of the **technology development** in **HESTIA**.



# PLANNED STAGES OF CONSUMER ENGAGEMENT IN HESTIA









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